

# BUILDING BILATERAL COLLABORATION THE CASE OF SWEDEN-BRAZIL

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SARC-BARINET  
COLLABORATION:  
BUILDING  
INTERNATIONAL  
AEROSPACE  
RESEARCH  
RELATIONS


SARC-BARINET is a vehicle for international collaboration in aerospace research.

Success of collaboration relies on organic personal relations.


SARC and BARINET provide a fertile ground for these relations to grow.

# THREE PILLARS OF BILATERAL RELATION

Academic collaboration is one of three pillars in bilateral relations.



Industry and governance connections complete the triple helix.



Intensity of involvement can vary significantly over time.

# INDUSTRY RELATIONS

01

Industry relations depend on business connections.

02

Business relations can vary and are costly to maintain.

03

Involvement fluctuates based on business circumstances.

# GOVERNMENT RELATIONS

1

Relations at government level are affected by high turnover of people.


2

Personal relations are challenging to maintain over time.




# ACADEMIC RELATIONS

Senior staff in academia tend to remain for a long time, ensuring continuity.



Academic relations can be maintained over a long period.



Young graduates entering industry become future decision makers.



# BUILDING TRUST AND LONG-TERM NETWORK

- Academic network serves as the foundation for long-term bilateral relations.
- Efficiently builds trust and understanding between countries.
- National Network and Collaboration
  - Bilateral collaboration has a significant impact on building national networks.
  - Collaboration strengthens overall research and development efforts.